



Greg Coyne

SPEAKER | TRAINER | COACH

Professional Training to Elevate Your Success

Engaging and energetic, Greg Coyne delivers practical strategies that help leaders and sales professionals improve performance and drive results. With more than a decade of experience in leadership, management, and business development, along with years as a Sandler Certified Trainer with Gerry Weinberg & Associates, he helps organizations uncover blind spots, strengthen coaching practices, improve forecasting accuracy, and build accountable, high performing teams.

Popular Topics

- **The Coaching Conversation: Why Most Managers Train, But Few Actually Develop People**
- **Stop Pitching, Start Qualifying: A Sandler-Based System for Predictable Revenue**
- **The Blind Spot Report: What's Silently Costing Your Business Revenue, Performance, and People**
- **How to Shorten Your Sales Cycle**

TESTIMONIALS

"Greg and Sandler helped me achieve milestones I once perceived as insurmountable. My communication skills have drastically improved to where I don't know what I would do without them and how I got by previously."

"I've had the immense pleasure of working with Greg Coyne for many years. Greg's professionalism, knowledge, and caring deeply impact his clients, myself included. It's been an honor to be a small part of his enormous success!"

SANDLER®

Gerry Weinberg & Associates

go.sandler.com/gerryweinberg

Greg Coyne

greg.coyne@sandler.com

248.470.4818